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Pennsylvania  
03 August 2017  
Reporter: Becky Butcher



MMA Trion Group, a Marsh & McLennan Agency company, has launched a new captive solution, BeneCap, for employee paid voluntary benefits through an existing captive insurance company.

The new programme provides underwriting, enrolment, administration, and claims handling of 100 percent employee paid benefits.

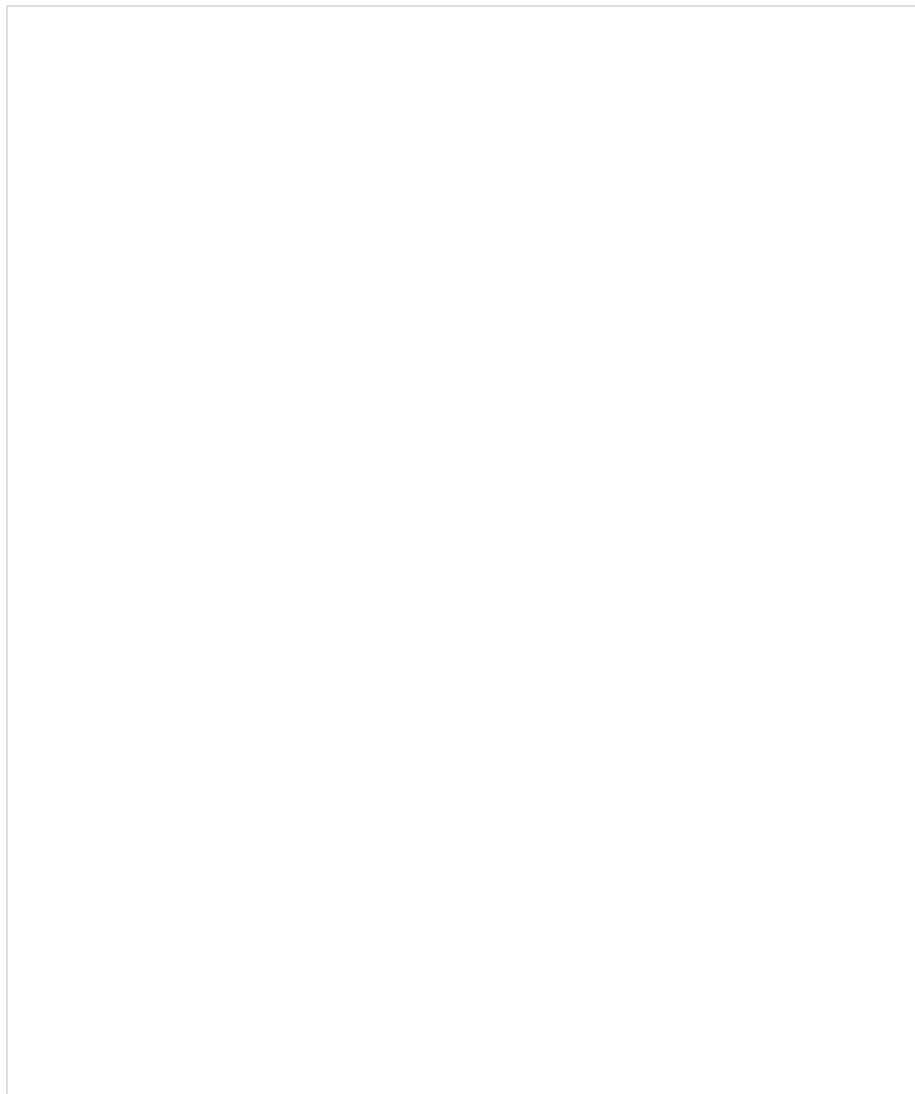
It will enable captive owners to add third-party premium to their captives, while also providing valuable benefits to employees.


BeneCap offers three core voluntary benefits, such as critical illness, hospital indemnity, and accident insurance.

Other programmes that can be added include, mobile device protection, electronic product warranty, home product warranty, identity theft protection, personal legal, insurance, pet insurance, and auto and home insurance.

Kirk Watkins, practice leader of MMA Trion BeneCap, commented: "Captive owners tend to think of employee benefits as limited to life and disability coverage and have tended to shy away from including them in their captives due to the potential for catastrophic claims."

"Voluntary benefits are low risk, highly predictable, and have no catastrophic loss potential. They are a natural fit for captive owners seeking to grow their captives and attract and retain employees through additional benefit offerings."





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## Willis Towers Watson bolsters captive team

07 August 2017 | Hamilton | Reporter: Becky Butcher

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Willis Towers Watson has hired Susan Lane as director of consulting and development for North America, as well as senior consultant for the company's captive practice

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## What to look at for at VCIA

07 August 2017 | Burlington | Reporter: Becky Butcher



Attendees of this year's Vermont Captive Insurance Association 'mission possible'-themed Annual Conference can expect to hear from the industry's experts on a range of current hot topics

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## GC Securities completes World Bank's first listed cat bond

07 August 2017 | New York | Reporter: Becky Butcher





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GC Securities has completed the placement of a \$360 million three-class catastrophe bond issued by the International Bank for Reconstruction and Development (World Bank)

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## Financial institution dominance of captive market paves way for smaller banks

04 August 2017 | Washington DC | Reporter: Becky Butcher

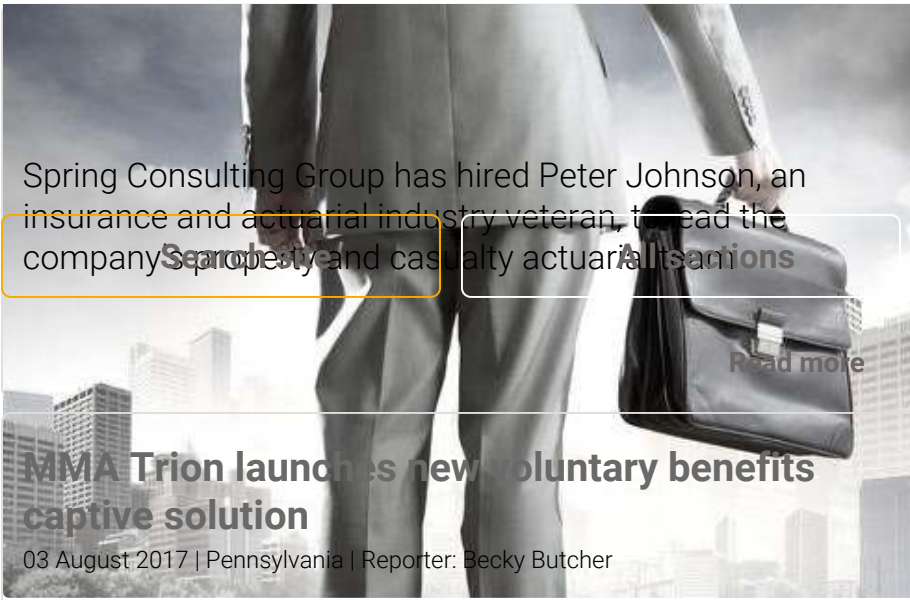


Financial institutions' continued dominance of the captive insurance market could pave the way for smaller banks to enter the market, according to industry experts

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## Peter Johnson to lead Spring's P&C actuarial practice

04 August 2017 | Boston | Reporter: Becky Butcher



Spring Consulting Group has hired Peter Johnson, an insurance and actuarial industry veteran, to lead the company's property and casualty actuarial functions

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### MMA Trion launches new voluntary benefits captive solution

03 August 2017 | Pennsylvania | Reporter: Becky Butcher



MMA Trion Group, a Marsh & McLennan Agency company, has launched a new captive solution, BeneCap, for employee paid voluntary benefits through an existing captive insurance company.

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### Captives continue to play 'vital role' globally

03 August 2017 | Oldwick | Reporter: Becky Butcher

US captives ended 2016 on "strong form" as pre-tax profits

rocketed and underwriting results reflected a relatively benign year for catastrophes

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